



## Get the finance your clients need, fast.

Funding Circle is an online loans marketplace enabling businesses to borrow £5,000 to £250,000 directly from real people in the UK.

Our business loans include **unsecured and secured loans** from £5k - £250k and **asset finance loans** from £50k - £250k.

Fast, flexible business loans that help UK businesses to continue to thrive. Welcome to Funding Circle.

### Why borrow through us?

- ✓ Highly competitive rates – from 6.4% AER
- ✓ Quick and easy, apply online with a decision in two days
- ✓ Fixed rate, monthly repayment loans over 1, 3 or 5 years
- ✓ No application fees, quotas or early repayment charges

## How it works



Funding Circle works with introducers, that pass on business leads, and with intermediaries, or finance brokers, that apply for loans on behalf of their clients. As an introducer, you can pass us a client requiring finance and we will handle the rest.



As a registered broker, you can apply for loans for your clients online. Our “Pre-Qualification tool” gives an instant indication of whether the business meets our minimum criteria. Following this, completion of the application takes 20 minutes, and you will receive a decision from our credit assessment team in two days. Approved loan requests are posted to the live loan marketplace.

The lender community then starts offering amounts of money (‘bids’) at their specified interest rate. These bids accumulate and the loan becomes fully funded. Every business listed to date has been fully funded.



The loan can be accepted once it is fully funded, or can remain live on the marketplace for up to 14 days. New investors can only become part of a fully funded loan by offering a lower rate than existing bidders, therefore knocking them out of the bidding process. It’s a simple process that means your clients get the best rate possible.



£32m lent to UK businesses through Funding Circle to date

### As featured in...





# Funding Circle

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## Products

- **Unsecured loans £5k - £100k** a personal guarantee may be required from a Director of the business
- **Asset finance loans £50k - £250k** the VAT payable can be added to the loan amount and no deposit is required. Via a hire purchase agreement, the asset is held as security.
- **Secured loans £100k - £250k** for any purpose secured against the business' assets.

## To qualify, businesses must

- Be a limited company or limited liability partnership
- Have been trading for at least two years with two years of filed accounts at Companies House
- For unsecured loans, have a strong Experian Commercial Delphi score above 40 and three month average above 40
- Have Directors of UK residency
- Have no outstanding County Court Judgements exceeding £250
- Not require the loan for property construction

## An award winning service...



## Business Case Study

**Welland Power Engineering borrowed £75,000, to capitalise on new export opportunities**



Welland Power Engineering assemble generators in the Lincolnshire area and sought funding to capitalise on the strong export market growth.

Director Charlie Farrow, said "Getting funding from the banks has proved increasingly difficult, despite our financials and credit history being extremely strong. Funding Circle has opened up a whole new avenue for finance for us and one that has proven much faster and easier than traditional lenders."

For more information  
get in touch



[contactus@fundingcircle.com](mailto:contactus@fundingcircle.com)



02074019111

As featured in...

theguardian

THE INDEPENDENT  
ON SUNDAY

lovemoney.com

thisismoney.co.uk  
FINANCIAL WEBSITE OF THE YEAR

The Mail  
ON SUNDAY



### Process for Brokers

- Approved Brokers have access to the Funding Circle Broker System where multiple clients can be managed

### How to register as a Broker for Funding Circle

Registration →	Verification →	Activation →	Add users →
Register as a broker on <a href="https://fundingcircle.com/agent/registration">fundingcircle.com/agent/registration</a>	Email or fax ID documents showing proof of identity, home and business addresses	Funding Circle grant full access to the system	If required, invite other users under same brokerage using "Add User"

- In order to activate your account so you can apply for a loan, we require verified copies of proof of photographic identification, home address and business address, or your FSA number. We also require the names of the beneficial owners (above 20%) of your business.
- The identification copies will need to be verified by an independent professional. They must print their name, profession, and the address and telephone number of the company or employer for whom they work. With the words "I [NAME] certify that this is a true copy of the original shown to me" on the copy. It must also be signed and dated.
- Accepted documents include passport or driving licence, a utility or tax bill, a postal bank statement or business invoice and must be no more than three months old. An independent professional includes a teacher, accountant, civil servant, GP, solicitor/barrister, post office employee, MP or employer. Post your certified documents to Funding Circle, 99 Southwark Street, London SE1 0JF or email [broker@fundingcircle.com](mailto:broker@fundingcircle.com) your FSA number.

### Loan application process

- Once registered, in "My Account" use the Pre-Qualification tool for an instant indication of whether your client will pass the full credit assessment process
- Apply for a loan following successful pre-qualification. Over 60% of successful pre-qualifications pass the full credit assessment process
- Funding Circle credit assesses each application and only allows established and creditworthy businesses into the marketplace

Pre Qualification →	Apply for a loan →	Loan offer →	List loan →	Acceptance
Check if business meets lending criteria with our pre-qualification checker	Gather client information and apply online submitting financial accounts	Underwriting team assess application and make decision	Following decision, list on marketplace	Funded loan accepted by business and funds transferred
<i>Instant</i>	<i>20 minutes</i>	<i>48 hours</i>	<i>Max. 14 days</i>	<i>Max. 5 days</i>

- Contact us on 020 7401 9111 for further information or email [broker@fundingcircle.com](mailto:broker@fundingcircle.com)



- As a Broker you can exclusively access the Pre-Qualification Tool before applying for a loan
- Use this to quickly pre-qualify a client in real time and download guide rates for the loan, before progressing with the full loan application process
- Over 60% of businesses that are successfully pre-qualified pass the full credit assessment process so you don't spend time on loan applications that will not pass underwriting
- The process takes just a couple of moments and requires only the client's business name, the loan amount and loan term
- When logged in, go to the Summary page by clicking on "Account" then click on prequalify new loan application

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Account | Watchlist | Profile | Sign Out | Help

### Summary

Welcome to the Funding Circle broker system. This is your summary page where you can manage your account.

**Loan Application List** - this shows you the businesses which you have started a loan application for, and the status of these loan applications. By clicking on the business name you will enter the account for that business, and can either finish a loan application or answer lender questions.

**Pre Qualification List** - You can pre-qualify loans to check whether they meet the minimum Funding Circle criteria by clicking on the orange "Pre-qualify new loan application" button. If a loan meets the minimum criteria you can start a loan application for that business.

**Broker Guide** - We have put together a short guide which explains how the loan application process works and what you are required to do. **Please ensure you have read this guide before you start processing loan applications.** You can download the guide by clicking [here](#).

**Required Application Information** - We have put together a short form which you can send to your client, if desired, to gather the information required to submit an application. You can download the form by clicking [here](#).

**Loan Application List**  
You currently have 0 loan.

Date	Business Name	Status	Broker Name	Interest Rate (%)	Flat Rate (%)
No entries.					

**Pre Qualification List**

Date	Business Name	Loan Amount	Loan Term	Expected Credit Band	Credit Score	Status	Actions
No entries.							

**PRE-QUALIFY NEW LOAN APPLICATION**

- Click on "Pre-qualify new loan application"

### As featured in...





### Screen 1

Summary | Commission transfers | Users | Terms and conditions

#### Borrower Pre-Qualification

Pre-qualification of businesses is available, Monday – Friday 9:00 – 22:00. Pre-qualification is not an application for credit and is not counted as such on the business' credit file. It is a credit search and will show on the business' credit file as such. You must receive agreement from the business to carry out the pre-qualification check as per the Funding Circle terms and conditions for borrowers.

**PLEASE NOTE** for large asset finance loans (£50,000 - £250,000) or secured loans from £100,000 - £250,000 pre-qualification is skipped and an application begins automatically as underwriters are more focused on the asset value or assets available in the business over which security can be taken.

Business name \*

Loan type \*

Loan amount \*

Loan term \*

- After clicking on the “Pre-qualify new loan” button this takes you to Screen 1
- Enter the client’s business name, type of loan required either unsecured, secured or asset finance and term: choose from one, three or five years
- This information can be amended later
- Select your client from the drop down menu, and press next

### Screen 2

**Instructions**

If the company has passed the pre-qualification check then a success message will be shown below. Set out below are the latest indicative rates on the Funding Circle marketplace by risk band and the indicative cost of finance the borrower will pay. You can show this to your client as an indication of the cost of finance if you wish.

Please note that the rates on Funding Circle loans are determined by our lender auctions, so a lower or higher rate may be achieved than those set out below.

If you wish to proceed to start the loan application please press the “START APPLICATION” button below.

✓ Tesco Plc passes the minimum application criteria.

Loan amount \*

Loan term \*

**Risk Table**


	A* (Very low risk)	A (Low risk)	B (Below average risk)	C (Average risk)
Loan Amount	£5,000.00	£5,000.00	£5,000.00	£5,000.00
Loan Term (months)	12	12	12	12
Interest Rate, %	7.1	8.1	9.1	9.6
Flat Rate, %	3.8	4.3	4.9	5.1
APR (incl. All fees), %	13.8	14.9	16.1	16.6
Monthly Repayments	£432.87	£435.16	£437.47	£438.56
Total Fee	£150.00	£150.00	£150.00	£150.00
Funding Circle	£100.00	£100.00	£100.00	£100.00
Introducer Fee	£50.00	£50.00	£50.00	£50.00

- Businesses that meet the minimum criteria are given a quote showing the estimated costs by risk band from the last 20 loans
- You can create a PDF and send this to your client before you submit a full application

### As featured in...





- Once the business loan has passed the pre-qualification check you can apply for the loan using the four step process
- Completing the application takes approximately 20 minutes once you have the required information
- Go to “My Account” to view your pre-qualification and loan application list summary page
- Click on “Apply for loan” icon  on the relevant row in the Pre Qualification List table


### Loan Application List

You currently have 3 loans.

Date	Business Name	Status	Broker Name	Interest Rate (%)	Flat Rate (%)
14/12/2011	<a href="#">Tesco Plc</a>	Application Incomplete	Samir Desai	0.0%	0.0%
23/12/2011	<a href="#">Funding Circle Ltd</a>	Application Incomplete	Samir Desai	0.0%	0.0%
10/01/2012	<a href="#">Tesco Holdings Limited</a>	Application Incomplete	Samir Desai	0.0%	0.0%

PRE-QUALIFY NEW LOAN APPLICATION

### Pre Qualification List

Date	Business Name	Loan Amount	Loan Term	Expected Credit Band	Credit Score	Status	Actions
19/12/2011	Tesco Plc	£5000	12	A+ (Very low risk)	100	Pre-qualified	

Click on dollar icon to create new loan application




- This takes you to the Pre Qualification screen, from here click “start application” to star the loan application


### Instructions

If the company has passed the pre-qualification check then a success message will be shown below. Set out below are the latest indicative rates on the Funding Circle marketplace by risk band and the indicative cost of finance the borrower will pay. You can show this to your client as an indication of the cost of finance if you wish.

Please note that the rates on Funding Circle loans are determined by our lender auctions, so a lower or higher rate may be achieved than those set out below.

If you wish to proceed to start the loan application please press the "START APPLICATION" button below.

 Tesco Plc passes the minimum application criteria.

**START APPLICATION** 

Loan amount \*

Loan term \* 

12 Months  
 12 Months  
**36 Months**  
 60 Months

### Risk Table

[View as PDF](#)

	A+ (Very low risk)	A (Low risk)	B (Below average risk)	C (Average risk)
Loan Amount	£5,000.00	£5,000.00	£5,000.00	£5,000.00
Loan Term (months)	12	12	12	12
Interest Rate, %	7.1	8.1	9.1	9.6
Flat Rate, %	3.8	4.3	4.9	5.1
APR (incl. All fees), %	13.8	14.9	16.1	16.6

Click on Start Application





- Input the contact details of a director of the borrower business (your client) in the first section

### Borrower Contact Details

**Instructions**  
Please enter the details of a director of the business borrower here. We require this information upfront for anti-money laundering purposes and in order to contact the borrower if payments are missed once a loan has been accepted. Funding Circle may contact a borrower directly to confirm you have authority to act on their behalf on a random basis, however you will be copied on any emails sent out. All communication regarding the loan pre-acceptance will be sent directly to you as the broker, and not to the details below.

Title \*

First name \*

Last name \*

Email address \*

Email again \*

Telephone number \*

- Show Funding Circle's site terms and conditions and privacy policy to your client to get their agreement to proceed. You can view the privacy policy and terms and conditions as a PDF by clicking here

Funding Circle Terms and Conditions for Borrowers [View as PDF](#)

### Terms and Conditions for Borrowers

The following terms and conditions explain:

- how Funding Circle works
- how to become a member of Funding Circle as a borrower

- Acceptance of the terms and conditions and privacy policy is required by ticking the boxes, then click "Next"

### Funding Circle Privacy Policy

This privacy policy governs the collection, storage and use of personal information collected by us, Funding Circle Limited, via our website at [www.fundingcircle.com](http://www.fundingcircle.com). It provides you with details about the personal information we collect from you, how we use your personal information and your rights to control personal information we hold about you. Please read this privacy policy carefully – by accessing and using this website, you confirm that you have read, understood and agree to this privacy policy in its entirety. If you do not agree to this privacy policy in its entirety, you must not use this website or the services provided on it.

In this privacy policy, the following terms have the meanings set out below:

- "Funding Circle", "we", "us" and "our" means Funding Circle Limited;
- "Funding Circle Group" means Funding Circle and any parent company or Subsidiary of Funding Circle from time to time (including but not limited to Funding Circle Recoveries Limited and Funding Circle Asset Finance Limited)

I have explained to the borrower the loan application process, and Funding Circle's role in the borrowing process, and have obtained consent from the borrower to make the loan application on their behalf.

I have contacted the borrower and they have agreed to the Funding Circle Privacy Policy.

[Next >](#)



- Before starting the application gather the required information from your client including up to date management accounts or year end estimates
- After submitting the borrower information, click on a section to complete it
  - Business and loan details
  - Business financials
  - Loans and Credit
  - Further information

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**Samir Desai**  
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✓ Borrower account has been created successfully.

### Tesco Plc

#### Broker Application Status

**Instructions**  
Before a loan request page is created we need more information on the business, which has been split out into four steps. You can complete the steps in any order, and edit the answers you have given in a step before you submit. Simply click on the big green buttons to complete each step. You can also complete part of the application and come back to finish the rest later. To complete the application you will need the following information:  
Once the steps are complete an orange "Authenticate & Submit" button will appear, which you will need to press to complete the application.

**Current progress**

<b>Business And Loan Details</b>	<a href="#">Please Complete »</a>
<b>Business Financials</b>	<a href="#">Please Complete »</a>
<b>Loans And Credit</b>	<a href="#">Please Complete »</a>
<b>Further Information</b>	<a href="#">Please Complete »</a>





- Input the details of the company on the first section including address and sector
- Include here also the required amount (£5k - £250k) and term of the loan (one, three or five years)

### Tesco Plc

#### Business and Loan Details

Company / partnership number

[Add Trading Name](#)

#### Primary Address

Find Address by Postcode  [Find Address](#)

Flat / Unit

Building Name

Building Number

Street \*

District

Town / City

County

Postcode \*

[Add Another Address](#)

#### Additional Details

Company sector \*

Are you VAT registered?

VAT Number (if applicable)

Number of equity partners / directors (if applicable)

Number of employees (including equity partners)

#### Loan Details

How much would the business like to borrow? \*

Loan term

Purpose of loan



- Include details of all the directors and shareholders of the business
- Click submit business and loan details to take you to the summary page and next section

**Details of partners/directors/owners of the business**

Please list every director and any shareholders or beneficial owners who own or control more than 20% of the assets or voting rights, or who otherwise exert control, even where these interests are held indirectly.

This information is used by Funding Circle underwriters to assess the application.  
It will not be disclosed to lenders at Funding Circle.

Title	First Name	Last Name	Ownership %	Position	Employee?
Mr <input type="text"/>	<input type="text"/>	<input type="text"/>	1.0%	Director <input type="text"/>	<input type="checkbox"/>

[Add Another](#)

[Submit Business and Loan Details](#)

- Click on business financials to go to next section

Thank you. You have completed the "Business & Loan Details" section of the application process.

### Tesco Plc

#### Broker Application Status

**Instructions**

Before a loan request page is created we need more information on the business, which has been split out into four steps. You can complete the steps in any order, and edit the answers you have given in a step before you submit. Simply click on the big green buttons to complete each step. You can also complete part of the application and come back to finish the rest later. To complete the application you will need the following information:

Once the steps are complete an orange "Authenticate & Submit" button will appear, which you will need to press to complete the application.

**Current progress**

<a href="#">Business And Loan Details</a>	<input checked="" type="checkbox"/> Complete
<a href="#">Business Financials</a>	<a href="#">Please Complete »</a>
<a href="#">Loans And Credit</a>	<a href="#">Please Complete »</a>
<a href="#">Further Information</a>	<a href="#">Please Complete »</a>



- Applications require submission of the latest business financial statements via email or fax. The table below details what information must be sent. The fax number is 02033185806. Tick the box to say you will send these in to us (email [credit@fundingcircle.com](mailto:credit@fundingcircle.com))
- For larger loans (above £100k) further information is also required
- The forms for this can be downloaded here

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### Tesco Plc

#### Business Financial Information

##### Fax or email financial statements

You can fax or email in your latest financial statements and forecasts, and Funding Circle can input in the details on your behalf. Please include income statements and the balance sheets. You can fax in your details to 0203 318 5806 or email scanned copies in to [credit@fundingcircle.com](mailto:credit@fundingcircle.com). Please indicate the company name when you send the documents to us.

I will fax or email in my financial account details for completion

#### Secured Loan or Large Asset Purchase – Further Information

If you are applying for a Secured Loan (£100,000 - £250,000) or a large Asset Purchase loan (for assets of value £75,000 - £250,000) please download and complete the relevant form below and send us a copy of the supplier invoice. You can fax in your details to 0203 318 5806 or email scanned copies in to [credit@fundingcircle.com](mailto:credit@fundingcircle.com). Please indicate your company name when you send the documents to us.

Secured Loan – [Download the Secured Loan further information document](#)

Large Asset Purchase – [Download the large asset purchase document](#)

**Next**

- Click on “Next” to return to the summary page and complete the next section

Loan Type	Requirements			
	12 months filed accounts	Current year to date or forecast income statement	Completed Secured loan sheet	Completed Asset finance sheet
Unsecured £5k - £100k	Yes	Yes	No	No
Secured £100k - £200k	Yes	Yes	Yes	No
Asset Finance £50k- £250k	Yes	Yes	No	Yes



- Section three requires information on the business' current lending
- You can add in each of the loan facilities including overdrafts using the "Add another" button.
- Each different facility must be added separately. If the company has no credit facilities just press "skip" to go to the summary page and complete the next section

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### Tesco Plc

#### Loans and Credit

**Instructions**  
Please tell us about any loans, overdrafts or credit the business has outstanding at this time. Funding Circle underwriters will cross-check this information against databases of credit contributors including major banks. If the business does not have any other outstanding loans or credit simply click on the "Skip" button to complete this step.

**This page will time-out within 15 minutes for security purposes! If you need more time you are advised to copy in your answers once they are prepared.**

Business credit

Please Select Loan or Credit Type \*   Loans secured on property ▾

Amount Outstanding   £1500000.00

Final Repayment Date   10   08  
2030   ▾

Loan To Value (LTV)   15.0%

Installment Amount   £15000.00

Installment Period   Monthly ▾

[Add Another](#)

---

[Submit](#)   [Skip >](#)



- On the summary page, click on the final Further information section “please complete” to submit information about the business and the loan

Current progress	
Business And Loan Details	Complete
Business Financials	Complete
Loans And Credit	Complete
Further Information	<a href="#">Please Complete</a>

- The information provided here is uploaded directly to the marketplace and seen by the lenders. Please use the voice of the business and provide all relevant information

### Instructions

The following information will be shown to lenders if the application is approved by Funding Circle underwriters.

This allows you to tell the real business story to real people, and is a very important part of the application process - it can help business get a lower cost of finance if it is completed fully

This page will time-out within 15 minutes for security purposes! If you need more time you are advised to copy in your answers once they are prepared.

### Loan Details

Loan title \*

Target rate \*

You can make the business anonymous or reveal the business name to Funding Circle lenders. This will only be available to registered lenders. Revealing the business name to lenders will help the business get a lower cost of finance from lenders, especially in the case of larger loans.

Make my business name anonymous to lenders

### Additional Details

What does the business do?  
  
You have used 0 of 750 characters.

Why are we safe to lend to?  
  
You have used 0 of 750 characters.

What is the loan for?



- Once all sections are completed click “Authenticate and Submit” to submit your loan application

Thank you. You have completed the "Further Information" section of the application process.

### Tesco Plc

#### Broker Application Status

**Instructions**  
Before a loan request page is created we need more information on the business, which has been split out into four steps. You can complete the steps in any order, and edit the answers you have given in a step before you submit. Simply click on the big green buttons to complete each step. You can also complete part of the application and come back to finish the rest later. To complete the application you will need the following information:  
Once the steps are complete an orange "Authenticate & Submit" button will appear, which you will need to press to complete the application.

**Authenticate & Submit**

**Current progress**

Business And Loan Details	✓ Complete
Business Financials	✓ Complete
Loans And Credit	✓ Complete
Further Information	✓ Complete

- Sometimes a manual identity check of one of the directors will be required after clicking “Authenticate and submit” which will require further information. This will be indicated on the screen.
- Once submitted Funding Circle’s credit assessment team take a maximum of two working days to review the application
- A personal guarantee from the client may be required
- You will be contacted by the underwriting team of the outcome of your application and for confirmation of listing in the marketplace
- Should you have any queries please get in touch via email [contactus@fundingcircle.com](mailto:contactus@fundingcircle.com) or phone 02074019111



- Businesses that pass the credit assessment will then be listed on the marketplace for up to 14 days
- Lenders can submit questions about the business. We advise to provide answers to these as soon as possible
- Once the loan is fully funded the interest rate often falls as lenders bid against each other
- To view the status of your loans go to “My Account” page, or view the loan on the marketplace

Loans on marketplace state % funded and time left for lenders to bid

- Below is an example of a loan on the marketplace

Details of the business and loans are shown in tabs here

Lender bids are live or rejected and can be seen here



- Loans can be accepted as soon as the loan is fully funded, which may be before the listing period ends, but must be accepted within three working days after the auction end
- To accept a loan go to My Accounts page and click “Begin Acceptance Process”
- Next you must save a PDF version of the contract on to your computer (it cannot be saved at a later date)
- The client must SIGN this contract. The signed page must be emailed or faxed to Funding Circle within three days and the complete contract be posted to us

### Partnership Holdings Limited - Working capital Loan Agreement

#### Instructions

Please read this agreement carefully, download the pdf and show it to the business borrower. Before proceeding to the next step you must ensure that the borrower has seen the Loan Contract and has authorised you to accept the loan request offer on their behalf on the terms of the Loan Contract. A hard copy of the Loan Contract must be signed by the borrower. A signed Loan Contract executed by the business borrower must be faxed to Funding Circle within 3 days of being generated and a hard copy of the signed Loan Contract must be returned to Funding Circle within 14 days of being generated. If we do not receive a hard copy of the Loan Contract signed by the borrower within 14 days of the Loan Contract being generated, you as the broker, will be liable for the entire amount of the loan and the repayments.

View as PDF

Funding Circle

Key Contract Terms (for non-CCA Loans)

Loan transaction reference number: BPARTNER47697B

Date: 16/08/2011

Parties:

1. Funding Circle Borrower: Partnership Holdings Limited
2. The Lenders set out in the list at the end of these Key Contract Terms.

Key Financial Information

The amount of the Loan is: £5,000.00

The Duration of the Agreement is: 36 months

The Total Amount Payable is: £5,606.28

The Total Amount Payable is to be repaid by 36 repayments of £155.73 on each of the following dates:

Repayment Date	Repayment Amount
15/09/2011	£155.73

I have shown the Loan Contract to the borrower specified in the Key Contract Terms and am authorised to accept the Loan Contract on their behalf. \*

I accept the Loan Contract on behalf of the borrower specified in the Key Contract Terms. \*

Accept Terms

- Click “View as PDF” and **SAVE** the PDF
- NB You cannot go back to get the Loan Contract as PDF once clicked past here
- Once you have a signed copy of the agreement from the client, click ‘Accept terms’ and progress to the next stage.

- Once you have received a signed copy of the terms (and personal guarantee if required), fax or email scanned copies of the signed pages to Funding Circle and tick the box
- Click “Accept Terms”
- Funds will be transferred once Funding Circle receives the signed document by fax or email
- Post all original documents to Funding Circle, 99 Southwark Street, London, SE1 0JF within 14 days
- NB. Funding Circle must receive the Loan Contract signed by the borrower within 14 days of the contract being generated. Failure to send this document may result in the broker being responsible for the entire loan amount and repayments
- Following acceptance the funds will be transferred to the client
- All further communication from Funding Circle will continue to be via the broker